

## Summary

Trait	Average	Range
Dominance	+7	+4 to +10
Extroversion	+11	+6 to +16
Patience	-5	-8 to -2
Conformity	-9	-15 to -3
High Trait	Extroversion	
Low Trait	Conformity	
Decision Making	Dual	
Energy	Above Average	

### Gender-specific pronouns and direct objects:

To avoid the awkwardness of reading sentences containing his/her, him/her, and he/she, this system has replaced these gender-neutral constructs with ones for a specific gender. In this report, the randomly-selected gender is female. This is not to be construed as an indication of the gender of the ideal candidate. Nor does the software distinguish between the sexes when calculating data for this report.

## Profile Summary

The ideal candidate will be a very persuasive person. She will prefer not to handle details or to be bound by rigid structure. Although she will like to retain her independence as much as possible, she will be able to relate to people in team efforts because she will enjoy communicating with them. The ideal candidate will respond well to dealing with large-scale opportunities and abstract concepts.

Profile provided by: JobsDB Singapore Pte Ltd 8 Jurong Town Hall Road Singapore 609434 65 8611000 65 8617556 fax	Ipsative numbering Printed 04-Jul-01
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## Suggested Advertising Copy

Following are some suggested motivators, which should be included in the ad copy, that will attract the person you are looking for:

The person who will be the most effective in this position is someone who:

- Likes a lot of interaction with people
  - Likes to meet new people and make friends
  - Wants the opportunity to make more money and improve status
  - Likes to be in the spotlight and the center of attention
  - Wants public recognition and praise
  - Will be a good team player in the organization
  - Wants to be in a position to know what is going on in the organization
  - Wants to be liked and accepted by others
  - Wants to be a part of a very prestigious organization
  - Wants to be in a company that treats their people with respect and cares about each individual
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- Like to have challenges daily
  - Want direct, to-the-point communications
  - Like results-oriented approach to projects
  - Like the challenge of figuring things out
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- Wants a fast pace with a lot of variety
  - Likes freedom from routine
  - Likes to have new and changing environments in which to work
  - Wants assignments that require quick action and don't last forever
  - Like a fast paced environment
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- Like freedom from too many rules, details and reports
  - Want a generous of independence to work on their own
  - Like a certain amount of unusual assignments that require new ways of doing things
  - Like to have big-picture opportunities